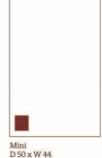


FRONT PAGE



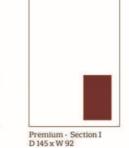
Earpiece Section I D 32 x W 52



Page 2

Sections I & II D 160 X W 87

NEW SIZES



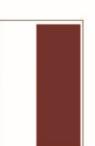
SINGLE PAGE SIZES



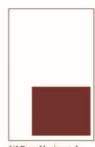
Medium Section I D 105 x W 138

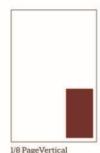
GRUPPO<mark>24</mark>ORE

Medium & Strip Section II D 113 x W 170 & D 50 x W 170



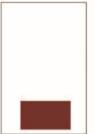
1/2 Page Vertical D 430 X W 141





1/8 PageVertical D 163 X W 92

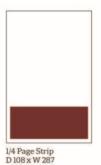




Weather Feature D 113 x W 170



Junior Page D 272 x W 190



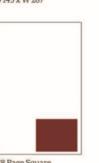
DOUBLE PAGE SIZES

Double Page Spread D 430X W 598





Double 1/2 Page Spread D 215 X W 598





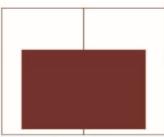
Page D 430 x W 287





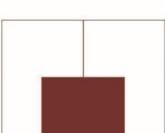


1/8 Page Rectangle D 82 x W 190

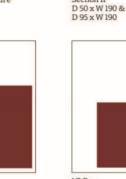


Double Junior Page Spread D 272 X W 404

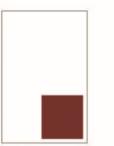




Double 1/4 Page Spread D 215 x W 306

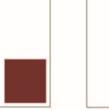


Section II

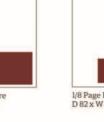


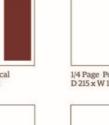


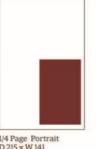
1/6 Page D 145 x W 141











1/2 Page Horizontal D 215 x W 287







1/8 Page Strip D 55 x W 287



TECHINICAL SPECIFICATIONS

GENERAL

Text in POSTSCRIPT only. TRUE TYPE not accepted. For better readability, avoid text sizes < 6. Any text appearing in a foreign language is required to be translated into French (Toubon Law) Health warnings should be indicated for alcohol (Evin Law) No PANTONES or direct colours

IMAGES

Images resolution 300 dpi No images in RGB All images should be adjusted to the format of the advertisement Only primary colours are considered as spot colour.

TEXT

Avoid overfine or very small typeface on BW and colour

4 COLOUR

Half tone range 5% to 90% Dot gain 50% : 22% CMYK density: 220% max Include colour profile

Important: We recommend the use of Les Echos icc profile. The profile is available on request with instructions on Les Echos ftp site. It can be used with ColorSync software.

Profile: les_echos_M2_v1.0_04.icc

MATERIAL REQUIREMENTS

PDF (1.4 only) including fonts Acrobat Distiller. Supply control report if Enfocus Pitstop Pro No OPI links

File register XX_DDMMYY_MMMM XX name of advertiser DDMMYY insertion date MMMM name of artwork

Example: DURANT_030906_SOLDES No special characters: space, punctuation, accent, etc...

Documents to be submitted for approval (in the absence of these documents, no query will be upheld as regards the quality of reproduction).

BW: copy proof or fax Colour: Cromalin or colour proof preferably on newspaper stock **TRANSMISSION** FTP no limitation in file size, limitation in tramission time only Address: ftp.interne.lesechos.fr Connection name: boetie Password: compo

Send compressed files as .sit or .zip, to optimise sending process, please refer tor «A lire» on the ftp site For files over 80 Mb, please send a Mac CD.

Internet, for files under 2 Mb,

Please send via email to maquette@lesechosmedias.fr and cc: boetie@lesechos.fr

Contacts: please inform the following services prior to transmission : Commercial advertisements: Technical Team Avis financiers (financial notices) and recruitment advertisements: Eric DAVID - + 33 1 49 53 65 26 - edavid@lesechosmedias.fr Production: in the event of connection problems, please contact + 33 1 49 53 67 14

Copy deadline: 5 working days prior to insertion date. For all documents delivered from outside the Paris region and abroad, please allow an additional 72 hours.

ADVERTORIAL

All advertorials must comply with the following directives:

- They should bear the heading « Publicité » in bold type placed within the upper border
- The font used should be different from the newspaper font (for example, use of stick characters)
- The number of columns should be fewer and wider than those of the editorial content of the newspaper (eg: for a junior page, use 2 or 3 columns)
- · Advertorials are subject to publisher approval prior to publication.

PRODUCTION CONTACTS

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> Fax. + 33 1.49.53.68.24 LES ECHOS MEDIAS 16/18, rue du Quatre Septembre 75112 PARIS cedex 02

